

Welcome to The Edge by Wolfers...

an informative and exciting newsletter for people who need to be in the know when it comes to lighting.

THE GREEN ZONE EDUCATING AT WOLFERS



At Wolfers, we have recently introduced The Green Zone, a dedicated area in our store where you can explore new, rapidly changing, green products and technologies. Clients appreciate The Green Zone because they can compare these new technologies and visualize how the energy-efficient lighting sources will work in their homes, offices or stores. These green lighting options also provide substantial cuts in energy consumption, reducing heating bills and saving money.

We hope you will come to our Allston store and see firsthand how helpful our new Green Zone can be for you and your clients. We are conducting seminars to better educate you on how to successfully incorporate green, sustainable lighting into your projects. Our seminars have been well-attended, and we have received great feedback.

TRENDS SOME GREEN SUCCESS STORIES

An architect recently visited our showroom with a client in the midst of making decisions for her kitchen renovation. The homeowner wanted lighting that was functional, but she also wanted the color of the light sources to enhance her home décor. We explored energy-efficient options in our Green Zone. After comparing the physical sizes and color temperatures of various products, the homeowner and architect were able to make an informed decision on LED cove (above the cabinets)

and LED under-cabinet lighting. The project was successful in every way; functional, attractive lighting combined with great energy savings.

Another client, a bar/restaurant owner who is also in the process of a major renovation, came to The Green Zone with a “green consultant”. Our energy-efficient expert went to the job site and worked with the client to develop a plan that included LED decorative pendants, LED task lighting and LED recessed lighting. Additionally, NSTAR was brought in for an upfront analysis, allowing the client to qualify for energy rebates.

Green lighting options are rapidly growing, and at Wolfers, we constantly offer the best new products and technologies in the marketplace. We invite you to visit our Green Zone and learn how these lighting options can enhance your space while saving you money and time.



HOT DESIGNS LBL LIGHTING'S MINI MONTY PENDANTS



This issue features Mini Monty LED Pendants designed by LBL Lighting.

Mini Monty is a mouth-blown Murano glass fixture with millefiore glass fusion and silver flakes. These decorative pendants are available in four color options, blue, mocha, opal, or red, and two finish options, bronze or satin nickel.

In addition to its stylish elements, the Mini Monty Pendants are also eco-friendly, as the Heat Sink Socket Assembly stays with the pendant to minimize waste. Each fixture measures 4” wide by 5.5” high and has a 5.8-watt LED Module.

ALLSTON 103 North Beacon St 617.254.0700
WALTHAM 1339 Main St 781.890.5995

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